

**STATE OF VERMONT
PUBLIC UTILITY COMMISSION**

Case No. 22-0175-INV

Tariff filing of Green Mountain Power requesting a 2.34% increase in base rates effective on bills rendered on or after October 1, 2022

Case No. 21-3707-PET

Petition of Green Mountain Power Corporation for approval of a Multi-Year Rate Plan (MYRP) pursuant to 30 V.S.A. Sections 209, 218, and 218d

**PREFILED DIRECT TESTIMONY OF
JACOB M. THOMAS
ON BEHALF OF THE
VERMONT DEPARTMENT OF PUBLIC SERVICE**

April 20, 2022

Summary: Mr. Thomas (1) introduces the Vermont Department of Public Service (“Department” or “PSD”) witnesses for this proceeding; (2) presents the Department’s adjusted cost-of-service model developed to reflect all adjustments recommended by Department witnesses, (3) presents his review of GMP’s load forecast, and (4) discusses a recommendation with respect to use of the Consumer Price Index in adjusting certain test year expenses. Overall, the Department recommends a cost-of-service adjustment of 2.12% for Fiscal Year 2023.

Mr. Thomas Sponsors the Following Exhibits:

| | |
|-------------------|---|
| Exhibit PSD-JMT-1 | Professional Resume of Jacob M. Thomas |
| Exhibit PSD-JMT-2 | Department Adjusted Cost of Service Model |
| Exhibit PSD-JMT-3 | DPS1.Q68 |
| Exhibit PSD-JMT-4 | DPS1.Q77 |

1 **Q1. Please state your full name, address, and occupation.**

2 A1. My name is Jacob M. Thomas. My business address is 1850 Parkway Place, Suite 800,
3 Marietta, Georgia 30067. I am a Principal of the firm GDS Associates, Inc. (“GDS”). I am
4 a registered professional engineer in Georgia and a member of the American Statistical
5 Association.

6 **Q2. Please outline your formal education.**

7 A2. I received a Bachelor of Science in Industrial Engineering from Georgia Institute of
8 Technology in 2000. I received a Master of Business Administration with a concentration
9 in Finance from Auburn University in 2006.

10 **Q3. Please state your professional experience.**

11 A3. I began working with GDS in June of 1996 as a cooperative student while attending the
12 Georgia Institute of Technology. After graduation in December of 2000, I accepted a full-
13 time position in GDS’s Distribution Services department and became a Principal in GDS
14 on January 1, 2019. In the past 25 plus years, I have provided statistical, financial, and
15 economic consulting to utilities and regulatory agencies nationwide.

16
17 In the area of statistics, I have provided services to clients with respect to load forecasting,
18 market research, sample design, load research, measurement and verification, and other
19 statistical modeling. I have produced dozens of load forecasts, participated in, and managed
20 all aspects of load research studies, managed customer survey processes, and performed
21 impact evaluations of demand response and energy efficiency programs for several clients.

1 I have also evaluated short-term and long-term price elasticity of demand for forecasting
2 purposes.

3
4 In the areas of finance and economics, I specialize in retail and wholesale Cost of Service
5 (“COS”) development and design, retail and wholesale rate design, financial forecasting,
6 economic impact analysis, and benefit-cost analysis of demand response programs. My
7 professional resume is provided as **Exhibit PSD-JMT-1**.

8 **Q4. Have you previously testified before the Vermont Public Utility Commission**
9 **(“Commission”)?**

10 A4. Yes. I have testified on behalf of the department in Docket No. 7440, in Case No. 18-0974-
11 TF, and in Case No. 21-0898-TF.

12 **Q5. Have you testified before any other regulatory commissions?**

13 A5. Other than in Vermont, I have submitted testimony before the following regulatory bodies:

- 14 • Indiana Utility Regulatory Commission
- 15 • Michigan Public Service Commission
- 16 • North Carolina Utilities Commission
- 17 • North Dakota Public Service Commission
- 18 • Utah Public Service Commission

19 I have also co-authored reports filed or provided to regulators in cases before the Delaware
20 Public Service Commission, the Kentucky Public Service Commission, and the Public
21 Service Commission of Utah. In those joint reports, prepared in coordination with other

1 GDS experts and presented as a single consultant report, I was tasked with focusing on
2 demand response, load research, and load forecasting issues.

3 **Q6. For whom are you appearing?**

4 A6. I am testifying on behalf of the Department.

5 **Q7. Please describe the role and testimony of the other Department witnesses.**

6 A7. The Department presents several witnesses in this proceeding. Besides myself, Steven
7 Hunt, Managing Director at GDS Associates, will provide detailed information on several
8 proposed adjustments and recommendations regarding GMP's accounting and cost of
9 service.

10

11 Mr. Kevin Mara, Executive Vice President at GDS Associates, will address the
12 Department's position with respect to the proper inclusion of various projects contained in
13 GMP's MYRP. Mr. Mara discusses recommendations in key areas including capital
14 expenditures for transmission, substation, distribution, generation, and transportation.

15

16 Mr. Chris Dawson, Principal at GDS Associates, addresses the power supply aspects to
17 GMP's rate plan on behalf of the Department.

18

19 Carol Flint, the Department's Director of Consumer Affairs and Public Information, will
20 address the numerous public comments received throughout this proceeding. She will also
21 make recommendations regarding GMP's Service Quality Plan.

1 Scott Wheeler serves as the Department's Utilities Finance and Economics Analyst. He
2 will address GMP's rebuttal testimony in the MYRP proceeding (Case No. 21-3707-PET)
3 as well as reiterate the Department's position therein.

4 **Q8. Were your testimony and exhibits prepared by you or under your direct supervision**
5 **and control?**

6 A8. Yes, they were.

7 **Q9. Please summarize the purpose of your testimony.**

8 A9. First, I will present the Department's COS model that reflects all adjustments to GMP's
9 filed COS as recommended by all PSD witnesses, to the extent those recommended
10 adjustments are measurable. In my testimony, I will show a table of each adjustment that
11 includes which PSD witnesses support those adjustments. I will also describe how I made
12 the adjustments, starting from the spreadsheet-based COS model provided by GMP in their
13 working papers, and how I arrived at the PSD adjusted COS results. The PSD adjusted
14 results and supporting schedules are provided in Exhibit PSD-JMT-2.

15
16 Next, I will discuss my review of Green Mountain Power's ("GMP") load forecast, in
17 which I conclude industry standard methods have been used by GMP in developing a long-
18 term forecast.

19
20 Finally, I provide a summary of my review of GMP's use of the Consumer Price Index
21 ("CPI") for certain adjustments, as part of developing rate year expenses, and compare the

1 use of the CPI for that purpose to the use of the CPI in GMP’s Multi-Year Rate Plan
2 (“MYRP”) framework.

3 **THE DEPARTMENT’S COS MODEL**

4 **Q10. Can you please identify and summarize the major COS adjustments reflected in your**
5 **COS model?**

6 A10. The PSD witnesses have supported 13 adjustments to GMP’s filed adjusted COS. The
7 following table summarizes the adjustments and indicates which witnesses provide support
8 for each adjustment.

| Adj. Number | Description | PSD Witness(es) |
|--------------------|--|------------------------|
| PSD1 | Consumer Price Index Adjustments | Thomas |
| PSD2 | Shrewsbury & Gage Hydro Investments | Mara |
| PSD3 | Minor Storm Restoration Fleet Expense | Hunt |
| PSD4 | Fleet Expense Proration | Hunt |
| PSD5 | Collection Agency Fees | Hunt |
| PSD6 | IT Security Expense | Hunt |
| PSD7 | Removal of Project 171161, Brockaway Mills Fiber | Hunt |
| PSD8 | Weatherization Tax Calculation | Hunt |
| PSD9 | Salaries and Wages | Hunt |
| PSD10 | Tax Reform Regulatory Asset | Hunt |
| PSD11 | Tier III Regulatory Asset | Hunt |
| PSD12 | Fixed Price Contract | Hunt |
| PSD13 | Active Medical Expense | Hunt |

9 **Q11. Please explain adjustment PSD1 – CPI Adjustments.**

10 A11. Several adjustments are made to the COS to reflect the PSD1 adjustment, which is to
11 achieve consistency with usage of consumer price indexes. All components of the
12 adjustment are discussed later in my testimony. Adjustments include the utilization of the
13 CPI-U NE in place of the CPI-U for the United States. The total impact of this adjustment

1 is a downward adjustment of \$91,877 in several operating expense and other revenue
2 categories.

3 **Q12. Please explain adjustment PSD2 – Gage Hydro Investments.**

4 A12. Several adjustments are made to the COS to reflect the PSD2 adjustment, which is to
5 exclude the \$3,281,976 investment in Gage hydro. Adjustments include removal of plant
6 in service and accumulated depreciation from rate base and the associated reduction in
7 depreciation expense. PSD witness Mr. Mara recommends and supports this adjustment.

8 **Q13. Please explain adjustments PSD3 through PSD8.**

9 A13. As described by PSD witness Mr. Hunt, GMP discovered a series of adjustments to the
10 COS that needed to be made as part of the process of their response to GMPD.DPS2.Q1.
11 These adjustments were identified and presented to the Department as a result of PSD
12 discovery. Mr. Hunt summarizes each of those changes and supports those revisions as
13 PSD3 through PSD8. In preparation of the Department's COS, I used files provided by
14 GMP that reflect these adjustments as made by GMP. Therefore, I took no additional action
15 to reflect the impacts of PSD3 through PSD8.

16 **Q14. Please explain adjustment PSD9 – Salaries and Wages.**

17 A14. PSD witness Mr. Hunt is recommending the adjustment for O&M wages and salaries be
18 \$273 thousand based on known and measurable standards. GMP has made a \$677 thousand
19 adjustment to the salaries and wages. Therefore, to model the impact of this adjustment, I
20 reduced the amount of the adjustment by \$404 thousand to reflect Mr. Hunts
21 recommendation of a \$273 thousand adjustment to the test year. The adjustment is made
22 to GMP's COS adjustment 5. GMP's adjustments are spread among several expense

1 categories. I allocated the amount of the Department’s adjustment based on the share of
2 GMP’s adjustment in each category, as shown in Table 1.

Table 1: Allocation of PSD9 to Operating Expense Categories

| Category | GMP Adjustment (\$000) | GMP Percent of Total | Allocation of Department Adjustment (\$000) |
|---------------------|------------------------|----------------------|---|
| Other Power Supply | 14 | 2.1% | (9) |
| Other Transmission | 17 | 2.5% | (10) |
| Distribution | 250 | 36.9% | (149) |
| Customer Accounting | 54 | 8.0% | (32) |
| Customer Service | 50 | 7.4% | (30) |
| Admin & General | 292 | 43.1% | (174) |
| Total | 677 | 100.0% | (404) |

3 **Q15. Please explain adjustment PSD10 – Tax Reform Regulatory Asset.**

4 A15. PSD witness Mr. Hunt is recommending removal of \$320,283 in rate base associated with
5 Tax Reform regulatory balances. To affect the change in the COS, I reduced regulatory
6 assets in the rate base by \$320,283 and reduced regulatory amortization expense by 1/29th
7 (\$11,044) of the \$320,283 balance.

8 **Q16. Please explain adjustment PSD11 – TIER III Regulatory Asset.**

9 A16. PSD witness Mr. Hunt is recommending removal of \$930,537 in rate base associated with
10 TIER III regulatory asset balances. To affect the change in the COS, I reduced regulatory
11 assets in the rate base by \$930,537.

12 **Q17. Please explain PSD12 – Fixed Price Contract.**

13 A17. PSD witness Mr. Hunt is recommending removal of \$78,000 from the FY24 revenue
14 requirement to reflect his recommendation that an inflationary adjustment to certain
15 operating expense categories is not appropriate given those costs are tied to fixed price
16 contracts of certain durations. He also recommends similar adjustments to the FY25 and

1 FY26 revenue requirements for similar reasoning. These issues, since they reflect
2 adjustments to the MYRP proposed expenses are not reflected in my Exhibit PSD-JMT-2,
3 which sets forth the Department's recommended COS in the rate year of FY23.

4 **Q18. Please explain PSD13 – Active Medical Expense.**

5 A18. Mr. Hunt concludes that the escalation factor used by GMP in computing test year medical
6 expenses, 7.3%, is too high and recommends use of a 5.2% escalation factor instead. As a
7 result, Mr. Hunt recommends a \$293 thousand reduction in the amount of adjustment in
8 medical expenses as proposed by GMP. I reflect this adjustment in GMP's COS adjustment
9 10, reflecting an adjustment of \$699 thousand as opposed to GMP's adjustment of \$992
10 thousand.

11 **Q19. What are the resultant COS impacts of the PSD adjustments you have presented**
12 **above?**

13 A19. GMP's original filing showed a FY23 revenue requirement of \$685.8 million. In GMP's
14 updated filing in response to the issues raised by PSD witness Mr. Hunt and identified as
15 PSD3 through PSD8, total revenue requirements were reduced by \$357 thousand. The
16 impact of PSD1, PSD2, and PSD9 through PSD13 results in an additional reduction of
17 \$1,019 thousand, as shown in Exhibit PSD-JMT-2 column (5). The total impact of all the
18 adjustments recommended by PSD witnesses is a reduction in adjusted total COS of \$1,376
19 thousand, as shown on Page 1 of Exhibit PSD-JMT-2 column (4), resulting in a required
20 base rate revenue adjustment of 2.12%, compared to the 2.34% increase originally
21 recommended by GMP.

1 **LOAD FORECAST**

2 **Q20. Please describe the review you conducted of GMP's load forecast.**

3 A20. GMP presents their Fiscal Year ("FY") 2022 Budget Forecast Report as Exhibit GMP-ER-
4 RB-5. The forecast is prepared by Itron, Inc. ("Itron") and was completed in November of
5 2021. The forecast provides forecasted energy sales for residential and non-residential
6 customers for 2022-2041. I conducted a review of the methods and assumptions employed
7 by Itron in developing the load forecast. In this review, I have concluded they have modeled
8 the major elements one would expect of a load forecast prepared in 2022 and used methods
9 that meet or exceed industry standards.

10 **Q21. What elements of the overall load forecast did Itron develop?**

11 A21. Itron's load forecast includes projections for residential energy sales and revenues, small
12 commercial and industrial (C&I") energy sales and revenues, large C&I energy sales and
13 revenues, and other class energy sales and revenues. Itron has included impacts for energy
14 efficiency (both end-use efficiency gains and demand-side management program impacts),
15 distributed retail solar generation, Tier 3 sales tied to cold-climate heat pump programs,
16 and electric vehicle adoption. Furthermore, Itron's models capture impacts on residential
17 and C&I load attributable to Covid-19. These elements include all the various components
18 of a forecast that I would expect to find for GMP.

1 **Q22. Please describe the modeling approaches deployed by GMP and Itron in developing**
2 **the load forecast.**

3 A22. Itron makes use of several modeling approaches, with the most prominent being
4 Statistically Adjusted End-Use (“SAE”) and econometric modeling methods.

5
6 SAE models are used for projecting residential average usage per household and small C&I
7 energy sales. The SAE modeling framework involves computing indexes representing
8 cooling consumption, heating consumption, and a base index representing usage for all
9 non-weather sensitive end-uses. Each index takes into account various critical end-use,
10 home, weather, and economic variables. Such variables include appliance market share,
11 appliance efficiency, heating degree days or cooling degree days, household size,
12 household income, price of electricity, trends in the improvement of the thermal shell of
13 the building, and size of building. The indexes are then input into a multiple regression
14 model to fit the historical indexes to historical energy usage patterns. I support the use of
15 SAE modeling for residential average usage and small C&I energy sales. The method has
16 been used by regulated utilities throughout the country and produces a forecast that is able
17 to account for the fact that energy consumption has tended to decline in the last 15 years
18 even as the economy has grown.

19
20 Itron also uses econometric regression modeling approaches for residential consumers,
21 small C&I consumers, and large C&I energy sales. Econometric approaches have been an
22 industry standard tool for developing load forecasts for decades. Other C&I sales are held

1 constant for the forecast period but have shown no real pattern in many years and represent
2 only 0.09% of total system energy sales in 2021.

3 **Q23. What else did you review and conclude about GMP's load forecast?**

4 A23. I also reviewed model statistics that included model fit statistics, the resultant Analysis of
5 Variance tables produced by Itron's regression software, and the signs of the coefficients
6 for each forecast element.

7
8 With respect to model fit, the models have R-squared and adjusted R-squared values that
9 would be expected for modeling the respective variable. The residential and small C&I
10 models all have adjusted R-square values in excess of 0.90, as well as reasonable in-sample
11 Mean Absolute Percent Error ("MAPE"). The adjusted R-square for the large C&I sales
12 model is a little lower at 0.743 with a MAPE of 4%. However, the largest C&I class can
13 be difficult to model, and inspection of the underlying monthly data indicates the model
14 appears to be fitting the overall long-term trend well despite having some difficulty
15 projecting the monthly pattern in sales. I conclude that the large C&I model exhibits an
16 appropriate level of model fit.

17
18 In my review, I also noted that a first-order autoregressive parameter was employed by
19 Itron in the models exhibiting serial correlation as measured by the Durbin-Watson
20 statistic. Serial correlation is often a result of trying to model time series data such as
21 number of customers. The autoregressive parameter is an appropriate tool to use to account
22 for such serial correlation.

1 I also reviewed the t-statistics and p-values for all independent variables in each model and
2 observed the sign of the coefficient. Generally, a forecaster expects to see a t-statistic in
3 excess of 2.0 and a corresponding p-value below 5%. Furthermore, the sign of the
4 coefficient indicates whether the independent variable and the dependent variable are
5 directly or indirectly related. For example, price of electricity and demand for electricity
6 are inversely related (when price increases, we expect based on economic theory that
7 demand will decrease). Given that inverse relationship, a regression for electricity sales
8 that includes price should produce a negative coefficient for price. As part of my review, I
9 concluded that all signs of coefficients confirm my expectations, and that t-statistics and p-
10 values are appropriate. Although some p-values are in excess of 5%, they are on indicator
11 variables used to adjust the forecast for the month of the year. In such a case, it is reasonable
12 to keep the variable in the model as a set of indicator variables even if the p-value is above
13 expectation.

14 INFLATIONARY ADJUSTMENTS

15 **Q24. Do you propose an adjustment to GMP's Rate Year expenses and credits based on**
16 **their use of the CPI?**

17 A24. Yes—this recommendation serves as PSD1, Consumer Price Index Adjustments. For
18 certain inflation adjustments made by GMP, a national measure of inflation is used.
19 However, GMP has used, and proposes to continue to use, the Northeast regional variation
20 for inflation in the MYRP. In the MYRP, GMP proposes to adjust certain categories of
21 costs by the inflation measure on an annual basis¹. I recommend use of the Northeast
22 regional variation for both adjustments for computing rate year expenses and in the MYRP.

1 **Q25. Please describe adjustment PSD1 further.**

2 A25. In several instances, GMP determines an estimated expense or credit for the rate year by
3 averaging annual historical costs and adjusting this calculated average by inflation to
4 convert the dollar amount to an estimated FY 2023 price level. For example, regarding the
5 Minor Storm Restoration estimate (COS Adjustment No. 7), Mr. Burke identified Minor
6 Storm Restoration expenses over the five-year period FY 2017 through FY 2021, inflated
7 each fiscal year amount to a FY 2023 price level and averaged the inflated amounts
8 calculated for each period.¹

9
10 However, with respect to the items listed in Table 2 below, GMP based their inflation
11 adjustment on the Consumer Price Index for All Urban Consumers (“CPI-U”) as reported
12 for the whole United States of America² and not the Northeast regional variation (“CPI-U
13 NE”), which is the specific inflation index measure used as part of GMP’s proposed
14 MYRP.³ To provide for consistency in GMP’s use of inflationary measures, I recommend
15 that the COS Adjustments, listed in Table 2 below, use CPI-U NE as opposed to CPI-U.

16
17 Additionally, regarding the Mutual Aid item included in Other Operating Revenue (COS
18 Adjustment No. 27), I observed that the historical amounts were only indexed to a FY 2021
19 price level and not a FY 2023 price level. Therefore, for internal consistency across the

¹ See the supporting Excel file provided by GMP named “COS Adj One-Time Adjustments 12-16-21”, tab FY23
COS Adjustment, Excel row 30, columns G-M.

² See Exhibit PSD-JMT-3 (GMP response to PSD.DPS1.Q68).

³ See Exhibit PSD-JMT-4 (GMP response to PSD.DPS1.Q77).

1 2023 COS, I find it appropriate that the Mutual Aid item be inflated to FY 2023 price level
2 using GMP’s inflation assumptions.

Table 2: Summary of Adjustment PSD1

| Rate Year FY2023 | | | | | | |
|------------------|--------------|--|-------------|--------------|--------------------|--|
| GMP Witness | COS Adj. No. | Description | As Filed | GMP Supp Adj | GDS Adjusted Value | Delta: Increase / (Decrease) from GMP Supp Adj |
| Castgonguay | COS 2b | Production Joint-Owned O&M Costs | \$7,929,998 | \$7,929,998 | \$7,883,591 | (\$46,407) |
| Ryan/Bingel | COS 16 | O&M Test Year to Rate Year One-Time Items: | | | | |
| | | Adjustment 11: Collection Agency Fees | \$127,667 | \$127,667 | \$126,750 | (\$917) |
| | | Adjustment 12: In-person board meetings | \$6,479 | \$6,479 | \$6,429 | (\$50) |
| | | Adjustment 13: Resumed Travel Expenses | \$22,733 | \$22,733 | \$22,554 | (\$179) |
| Ryan/Bingel | COS 27 | Other Operating Revenue: Mutual Aid | (\$565,832) | (\$565,832) | (\$586,189) | (\$20,357) |
| Burke | COS 7 | O&M Minor Storm Restoration | \$3,726,672 | \$3,422,868 | \$3,398,902 | (\$23,966) |
| | | | | | | |
| | | | | | | |
| | | TOTAL | | | | (\$91,877) |

3 **Q26. Do you have any other observations concerning inflation?**

4 A26. I do. I reviewed the reasonableness of GMP’s use of a 2.5% annual Payroll Inflation
5 Assumption as was used for its 2023 COS and MYRP.⁴ While it is greater than the 2.0%
6 inflation factor used by GMP in its COS analysis, I note that it is less than the union contract
7 annual pay increases experienced over the 2016-2022 period, with such pay increases
8 ranging from 2.80% to 3.25%. GMP’s use of a 2.5% factor, then, represents a middle
9 position between the CPI inflationary factor and recent negotiated pay increases. On that
10 basis, I find it reasonable to utilize a 2.5% annual Payroll Inflation Assumption.

11 **Q27. Does this conclude your direct testimony?**

12 A27. Yes.

⁴ For example, refer to Exhibit GMP ER-RB-6, page C4 Power Supply Other.