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**Subject:** Copy of Exh. GMP-JC-3 - Innovative Products BEW Adjustments.xlsx

Ed & Chris,

I worked on discovery questions this weekend and came across Josh Castonguay's revised Exhibit GMP-JC-3. We don't have the native files so I looked at the version filed in direct testimony. It is attached.

If you sort the data in the file it clearly shows the Powerwalls to be \$661,984 under water in 2019. Also they appear to be counting capitalized A&G as a benefit – it is not. I have prepared some discovery questions for GMP and can update them when I have the revised native file. In the meantime we should have a quick call so I can run you through my analysis.

Brian