

GMP PROXY GROUP
DCF Growth Rate Analysis

<u>Company</u>	(1) Value Line <u>DPS</u>	(2) Value Line <u>EPS</u>	(3) <u>Zacks</u>	(4) Yahoo! <u>Finance</u>
ALLETE, Inc.	4.50%	5.00%	6.00%	6.00%
Alliant Energy Corporation	6.00%	6.50%	5.60%	5.85%
Ameren Corp.	5.50%	7.50%	6.50%	6.30%
American Electric Power Co.	5.00%	4.50%	5.70%	5.79%
Duke Energy	4.50%	5.50%	4.60%	4.22%
El Paso Electric Co.	7.00%	4.50%	5.10%	5.20%
Hawaiian Electric	2.00%	3.50%	7.10%	9.10%
IDACORP, Inc.	6.50%	3.50%	3.90%	3.55%
NextEra Energy, Inc.	11.00%	8.50%	8.60%	9.79%
OGE Energy Corp.	8.00%	6.00%	4.70%	4.30%
Pinnacle West Capital Corp.	5.50%	5.00%	4.50%	3.78%
PNM Resources, Inc.	7.00%	7.50%	5.10%	5.15%
Portland General Electric Company	6.00%	4.00%	2.80%	2.65%
PPL Corporation	2.50%	2.00%	6.00%	2.14%
Southern Company	3.50%	3.00%	4.50%	2.25%
Xcel Energy Inc.	<u>5.50%</u>	<u>5.50%</u>	<u>5.70%</u>	<u>5.86%</u>
Averages	5.63%	5.13%	5.40%	5.12%
Median Values	5.50%	5.00%	5.35%	5.18%

Sources: Value Line Investment Survey, April 27, May 18, and June 15, 2018
Yahoo! Finance growth rates retrieved July 8, 2018
Zacks growth rates retrieved July 8, 2018

**GMP PROXY GROUP
DCF RETURN ON EQUITY**

	(1) Value Line <u>Dividend Gr.</u>	(2) Value Line <u>Earnings Gr.</u>	(3) Zack's <u>Earning Gr.</u>	(4) First Call <u>Earning Gr.</u>	(5) Average of <u>All Gr. Rates</u>
Method 1:					
Dividend Yield	3.60%	3.60%	3.60%	3.60%	3.60%
Average Growth Rate	5.63%	5.13%	5.40%	5.12%	5.32%
Expected Div. Yield	<u>3.70%</u>	<u>3.69%</u>	<u>3.69%</u>	<u>3.69%</u>	<u>3.69%</u>
DCF Return on Equity	9.33%	8.82%	9.09%	8.81%	9.01%
Method 2:					
Dividend Yield	3.60%	3.60%	3.60%	3.60%	3.60%
Median Growth Rate	5.50%	5.00%	5.35%	5.18%	5.26%
Expected Div. Yield	<u>3.70%</u>	<u>3.69%</u>	<u>3.69%</u>	<u>3.69%</u>	<u>3.69%</u>
DCF Return on Equity	9.20%	8.69%	9.04%	8.87%	8.95%