

Quarterly Illustration of Retail Revenue Adjustor and Power Supply Adjustor

Assumptions:

- 1.) Actual retail sales are lower than forecast by 10,000 MWh, and \$1.4 million.
- 2.) GMP avoids purchasing that 10,000 MWh on spot market at an average of \$30/MWh. The net of other Component B costs & revenues is assumed to otherwise equal the benchmark level.
- 3.) Actual Component A costs come in \$3 million lower than the benchmark.
- 4.) Benchmark values for the quarter are illustrative, but similar in magnitude to Q2 FY18

Step 1: Raw Variances in Revenue & Costs

	<u>Actual</u>	<u>Benchmark</u>	<u>Variance</u>	<u>Notes</u>
Revenue	\$162,600,000	\$164,000,000	-\$1,400,000	Per Assumption #1 above
Component A	\$38,500,000	\$41,500,000	-\$3,000,000	Per Assumption #3 above
Component B	\$58,700,000	\$59,000,000	-\$300,000	Per Assumption #2 above

Step 2: Cost Variance calculation and bandwidths

	<u>Actual</u>	<u>Benchmark</u>	<u>Variance</u>	
Retail Sales in kWh	1,102,000,000	1,112,000,000	-10,000,000	Per Assumption #1
Component B Cost per kWh	\$0.0533	\$0.0531	\$0.0002	Actual Component B costs per kWh were slightly higher than benchmark
Component B Cost Variance:	\$230,576			Variance in Component B costs per kWh times actual retail sales
Amount GMP (absorbs)/keeps:	-\$158,058			\$150 K Efficiency Band + 10% thereafter. In this example, GMP absorbs about \$158k of cost increase
Component B Variance (adjusted for Cost Variance)	-\$458,058			(\$300,000) raw Component B variance, plus about \$158k of cost variance absorbed by GMP

Step 3: Calculation of Retail Revenue Adjustor and Power Supply Adjustor

Retail Revenue Adjustor:	\$1,400,000	Collection from customers of \$1.4 million, offsetting the decline in retail sales
Component A:	-\$3,000,000	Actual Component A costs \$3 million below benchmark; full return to customers.
Component B:	-\$458,058	Actual Component B costs \$300k below benchmark; GMP absorbs \$158k of cost variance.
Power Supply Adjustor	-\$3,458,058	Total Power Adjustor: Component A + Component B (adjusted for cost variance)

Step 4: Net Retail Revenue Adjustor and Power Adjustor

Retail Revenue Adjustor:	\$1,400,000	Recovery from Customers of \$1,400,000 due to lower retail sales.
Power Supply Adjustor:	-\$3,458,058	Return to customers
Net Adjustment:	-\$2,058,058	Return to customers
Forecasted Retail Sales in Collection Quarter (kWh)	1,050,000,000	
Power Cost and Sales True-Up (\$/kWh)	(0.00196)	A bill reduction of about 0.2 cents/kWh during the collection quarter